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Education

- Ph.D.** University of Wyoming, Economics, 2000
M.A. University of Delaware, Economics, 1994
B.S. Lebanon Valley College, Economics and Mathematics, 1992

Professional Positions

- Towson University
Professor of Economics, 2012 – present
Associate Professor of Economics, 2005 – 2012
Assistant Professor of Economics, 2000 – 2005
Instructor of Economics, 1999
University of Wyoming, Instructor of Economics, 1995 – 1996 and 1998 – 1999
Resources for the Future, Research Assistant, 1997
President’s Council of Economic Advisers, Staff Economist, 1997

Teaching Experience and Recognition

- Sports Economics, Macroeconomic Principles, Environmental Economics, Mathematical Economics, Macroeconomic Theory, Statistics, Microeconomic Principles
Towson University, CBE Outstanding Teacher, 2003-2004

Primary Research Fields

- Applied Microeconomics including
Sports Economics and Environmental Economics

Book

- The Call up to the Majors: A Proximity-Based Approach to the Economics of Minor League Baseball*. Springer Publishers. New York, NY, 2015.

Refereed Journal Articles and Book Chapter

- “Sports team performance and revenue of out-of-stadium vending operations” *Applied Economics Letters*, 29(1) (January 2022), 8-11 (with Yongchen Zhao).
“Skill and earnings amongst golfers on the Southern-African Sunshine Tour” *South African Journal of Economics*, 89(2) (June 2021), 274-281 (with Ferdi Botha and Gavin Fraser).
“Team-specific salary caps and a win maximizing premium in a mixed league: Initial evidence from rugby union” *The Empirical Economics Letters*, forthcoming.
“Reputation and the League Standing Effect: The Case of a Split Season in Minor League Baseball” *Applied Economics*, 50(41) (September 2018), 4447-4455 (with Nola Agha).

- “Stadium Construction and Minor League Baseball Attendance” *Contemporary Economic Policy* 32(1) (January 2014), 144-154 (with Seth Gitter).
- “Does the Availability of Parental Health Insurance Affect the College Enrollment Decision of Young Americans?” *Economics of Education Review* 32(1) (February 2013), 49-65 (with Juergen Jung and Diane Hall).
- “Top Prospects and Minor League Baseball Attendance,” *Journal of Sports Economics* 12(3) (June 2011), 341-351 (with Seth Gitter).
- “Determinants of Minor League Baseball Attendance” *Journal of Sports Economics* 11(6) (December 2010), 614-628 (with Seth Gitter).
- “Promotion Mechanisms on the PGA TOUR” *Southern Economic Journal* 77(1) (July 2010), 126-137.
- “Labor Supply on the PGA TOUR: The Effect of Higher Expected Earnings and Stricter Exemption Status on Annual Entry Decisions” *Journal of Sports Economics* 8(1) (February 2007), 83-98.
- “Why do cities use supply side strategies to mitigate traffic congestion externalities?” *Economics Letters* 92(2) (August 2006), 214-219 (with Jason F. Shogren).
- “Regulation through Collaboration: Final Authority and Information Symmetry in Environmental Coasean Bargaining”, *Journal of Regulatory Economics* 24(1) (July 2003), 63-89 (with Jason F. Shogren).
- “Coasean Bargaining in Collaborative Environmental Policy,” in A. Heyes, ed. *The Law and Economics of the Environment*, Cheltenham, UK: Edward Elgar, 18-43, 2001 (with Jason F. Shogren).
- “Educational Contributions, Academic Quality, and Athletic Success,” *Contemporary Economic Policy* 18(2) (April 2000), 248-258 (with Shelby Gerking).
- “On Coasean Bargaining with Transaction Costs,” *Applied Economics Letters* 6 (December 1999), 779-783 (with Jason F. Shogren).
- “Current Issues in Superfund Amendment and Reauthorization: How is the Clinton Administration Handling Hazardous Waste?” *Duke Environmental Law & Policy Forum*, VIII (Spring 1998), 245-271 (with Jason F. Shogren).

Other Publications

- Test Bank to Accompany CoreMacroeconomics by Gerald W. Stone, 2nd Edition*, by Richard Croxdale, 2012, Worth Publishers, New York, NY, (One of eight contributors).
- “Review of Hot Stove Economics: Understanding Baseball’s Second Season” Book Review, *Journal of Sports Economics*, 12(6) (December 2011), 666-669.

Working Papers and Current Research

- “The economics in Aldo Leopold’s *A Sand County Almanac*: Discovering more of the dismal science with reading quizzes”
- “Costs, benefits, and environmental action: Why marginal analysis matters”
- “Convenience in purchasing and consumption for out-of-stadium vending operations” with Yongchen Zhao.
- “Teaching college students to identify tradeoffs in environmental policy making”
- “A Biblical Model of the Church as a Moral Foundation for Market Efficiency”

Conference and Seminar Presentations

Association for Environmental Studies and Sciences, 2023
Missouri Valley Economic Association, 2018, 2019
Western Economic Association International, 2001, 2002, 2004, 2007 – 2010, 2012, 2016
Southern Economic Association, 2003, 2004, 2005, 2011
Towson University Economics Research Workshop, 2003, 2005, 2007
University of Delaware Economics Seminar, 2004
Association of Christian Economists, 2002
Public Choice Society, 2000
Irwin/McGraw-Hill-Robert Morris Teaching Economics Conference, 2000
National Conference on Environmental Decision-making Research, 1998

Media Citations and Interviews

St. Louis Business Journal, “‘Heaven sent’: St. Louis native, NFL veteran chosen to lead the Battlehawks” December 13, 2022.
WDCW – TV, Possible sale of Washington Commanders November 2, 2022.
Baltimore Sun, “‘It’s been pretty good—surprisingly’ Maryland college athletes beginning to profit from name and image deals” December 27, 2021.
St. Louis Business Journal, “Minor leagues, major dilemma: Inside the struggles facing St. Louis minor league sports teams during the pandemic” October 8, 2020.
St. Louis Business Journal, “Why the Metro East-based Frontier League is taking a swing at expansion” November 27, 2019.
435: Kansas City’s Magazine, “Strike Three: Is minor league baseball collapsing in Kansas and Missouri?” October 2019.
The Daily Record, “Not Safe at Home? Despite on-field success, Orioles attendance continues to fall” April 3, 2017
WBAL – TV, “Under Armour deals with backlash after Plank’s comments,” February 9, 2017
MiLB.com, “Why Proximity Matters in the Minor Leagues,” November 6, 2015. Top Headline for the day on Minor League Baseball’s website.
The Show Before the Show, Minor League Baseball Podcast, “The Call up to the Majors” discussed on the podcast, November 5, 2015. Available on iTunes and on MiLB.com.
WBFF – TV, “Paid Patriotism: Ravens deny accepting money to honor troops,” November 5, 2015
Marketplace, NPR, “In the NBA, ‘Hack-a-Shaq’ is fouling ratings, too,” May 12, 2015
WMAR – TV, “Hosting the Summer Olympics: Boon or Bust,” September 15, 2014
The Daily Record, “Rice termination sent a strong message, but restoring good will takes time,” September 9, 2014
WBFF – TV, “DC Bids to host Summer 2024 Olympics,” September 4, 2014
The Daily Record, “Durant and Under Armour: Game changer or a small step,” August 18, 2014
WBFF – TV, Hobby Lobby, Supreme Court of the United States Decision, June 30, 2014
WBFF – TV, Cambridge Hyatt Hotel and Convention Center, June 5, 2014
WBFF – TV, MD Health Insurance Exchange Problems, April 8, 2014, March 31, 2014
WBFF – TV, Jos. A. Bank and Men’s Wearhouse, November 26, 2013

The Daily Record, “Businesses see boost when O’s play in October,” September 2, 2013
The Daily Record, “Running Dirty in Frederick,” July 9, 2013
 WBFF – TV, Student loan rates double, July 1, 2013
 WBFF – TV, Cover Story: Baltimore Hotel Corporation Losing Money, June 27, 2013
The Daily Record, “Universal coverage could lead to fewer grads,” June 12, 2013
 WBFF – TV, Waste watch: Chesapeake Hyatt Hotel dips into cash reserves to meet bond payments, June 10, 2013
Charlotte Business Journal, “Charlotte Knights launch premium-seat sales for 2014,” May 31, 2013
 WBFF – TV, MD Taxpayers Doling out Money as Part of ObamaCare, April 4, 2013
 WBFF – TV, Gas Taxes, March 29, 2013
 WJZ– TV, Is Joe Flacco Worth \$120.6 Million? March 4, 2013
 WBFF – TV, Ravens against salary cap, Cover Story, February 7, 2013
The Diane Rehm Show, NPR, Invited Guest, Hosting the Olympics, July 30, 2012
 WBFF – TV, Comments, Financial Losses by Baltimore Hotel Corporation, May 21, 2012
 WBFF – TV, Comments, Spending by Maryland State Agencies, April 30, 2012
 WBFF – TV, Comments, Baltimore Ravens playoff economic impact, January 14, 2012
 WBFF – TV, Baltimore Grand Prix, Cover Story, August 24, 2011, January 16, 2012, April 5, 2012, and September 5, 2012
Baltimore Magazine, “The Fast and the Furious,” August 2011
The Columbus Dispatch, “Golf sponsors, tournaments cutting back,” June 1, 2009 (story picked up by Boston Herald and foxsports.com on msn)
 WMAR – TV, BBQ Will Cost You More, May 22, 2008
Financial Advisor, “Economic Pin Balls,” October 2006
Baltimore Business Journal, “The lax approach,” April 10, 2006
BusinessWeek, “A Whole New Ball Game?” October 20, 2003
 WJZ – TV, Outlook on Holiday Shopping, October 30, 2002
The Columbus Dispatch, “Big Bucks at Stake in Search for Coach,” January 11, 2001
The Toledo Blade, “Grid Victory May Up UT Alumni Gifts,” September 9, 2000
BusinessWeek, “What Winning Is Worth,” August 7, 2000